# An Analysis of the Strategies of Ranca Upas Management to Increase Visitors

# **A Research Paper**

Submitted to the English Department Faculty of Arts and Letters of Pasundan University as a Partial Fulfillment of the Requirements for Taking the *Sarjana* Degree



By: Leni Fitriani Awaliah 187010005

ENGLISH DEPARTMENT FACULTY OF ART AND LETTERS PASUNDAN UNIVERSITY BANDUNG 2023

# **Approval Page**

An Analysis of the Strategies of Ranca Upas Management to Increase Visitors

By: Leni Fitriani Awaliah 187010005



Advisor I

Advisor II

Dr. Hj. Senny S. Alwasilah, M. Pd. NIP. Y. 151 10 332

Drs. Herman Hovman NIP. Y. 151 10 591

Acknowledged by:

Dean of Faculty of Arts and Letters

Head of English Department

Dr. Hj. Senny S. Alwasilah, M. Pd. NIP. Y. 151 10 332 Angga Maulana, S.S., M. Pd. NIP. Y. 151 105 92

## **Declaration of Originality**

I hereby state that the paper of "An Analysis of the Strategies of Ranca Upas Management to Increase Visitors" is true – masterpiece of myself.

I am fully aware that I have quoted some statement and ideas from various sources and they are properly acknowledged in my paper. I do not copy or quotes with the way that is against the scientific society. From the statement above, I am ready to accept any judgement if it is found there is scientific ethic contrary in this paper or there is claim from another side toward the original work.

Bandung, February 2023

Leni Fitriani Awaliah NPM. 187010005

### Preface

*Alhamdulillahi Rabbil'aalaamiin*, the writer praises for the Almighty Allah SWT, who has given the blessing for the writer to finish the research entitled " An Analysis of the Strategies of Ranca Upas Management to Increase Visitors". This research is made to fulfill one of requirements for taking Sarjana Degree of the English Department, Faculty of Art and Letters, Pasundan University.

This research paper describes and analyzes the strategy to increase visitor commonly used in Ranca Upas Management.

In research, the writer found many difficulties and realized that this research is far from perfect, because the writer still has limited knowledge and experience, therefore the writer hopes this research can be add more knowledge for readers and beneficial for students especially the study of tourism and who have interest in working in Tourism Industries.

Bandung, February 2023

Leni Fitriani Awaliah NPM:187010005

### Acknowledgement

First of all, the writer would like to thank you to Allah SWT for the blessing, so the writer could finish this research and to the Great Prophet Muhammad SAW. This research paper is intended to fulfill the requirements for *Sarjana* degree, entitled "An Analysis for Strategy *Ranca Upas* Management to Increase Visitors". The writer also would like to thank to the people who have contribute and supported the process of making this research, they are:

- **Dr. Hj. Senny S Alwasilah, S.S., M.Pd.,** the Dean Faculty of Art and Letters Pasundan University and as the first advisor who gives lot of improvement in finishing this research paper.
- **Drs. Herman Hovman.,** the second advisor who have been patient and kind-hearted to help and guide the writer to improve about the English lessons in making this research from beginning to end.
- Angga Maulana, S.S., M.Pd., the Head of English Literature Department.
- All **lecturers** at the English Department of Pasundan University, who have given their knowledge regarding the study which the writer took.
- All staffs at English Department of Pasundan University.
- The family: **Deden Syarifudin** as a father, **Wiwin RatnaSari** as a mother., and also the Sister's: **Noviyanti, Rinrin Risnawati, Devi Indriani** who always praying and supporting the writer all the times during the process of making this research.
- For all beloved bestie: **Sarahssi, Khofifah, Jaka**. who always pray, support, and entertain me when I felt down.

- Harry Lasut as a boyfriend who always support, care, always helps provides suggested the writer, and advice to finish my study.
- For the Ranca Upas Management related to research and has allowed writer to conduct observation.