**ABSTRACT**

**Based on research conducted in sub section and personnel department general revenue the city of Bandung, found the problem of poor employee performance. This is indicated by the following problems: 1. Lack of awareness of employees in completing the work, 2. Lack of employee Initiative. The low performance of employees is thought to be caused by low motivation given to employees. This can be seen from: 1. Lack of attention and application of the principle of reciprocity, 2. Not optimal application of the principle of participation.**

**In order to keep the focus of the study, researchers compiled the formulation of the problem as follows: 1. How big is the influence of motivation on employee performance, 2. What factors are inhibiting the effect of motivation on employee performance, and 3. Effort what is being done to overcome the effect of motivation on performance sub-section of public employees and staffing services revenue Bandung.**

**The method used is a method of research Eksplanatory surve. Data collection techniques used in this study is the research literature, and field research consisted of non-participant observation, interviews and questionnaires. Data analysis technique used is quantitative techniques. Processing the data to test the validity of using the Spearman rank correlation analysis, reliability test, and regression analysis.**

**Based on the criteria for the interpretation of the determinant coefficient indicates that there is the influence of Motivation on Employee Performance. Thus, conceptual hypotheses concerning Influence Motivation on Employee Performance Sub Division of General and Civil Service Revenue Service Bandung tested. Based on the results of the regression equation shows that the predictions of the effect of implementation of Motivation on Employee Performance is positive. Meaning, Motivation influence on employee performance. Thus the motivation to have a strong enough influence to improve the performance of employees and sub-section of the public service staffing revenue Bandung city.**

**Advices : Leaders preferably more often oversee the work of the employees in order to complete the job properly. Leaders should further implement the principle of attention and reciprocity, by giving rewards or sanctions are feasible, is expected to boost employee morale. Leaders should provide more opportunities for employees to perform new tasks to improve the knowledge and abilities of employees.**