ABSTRACT

This study aims to give a picture of the writer's ability to implement learning negotiating text produced by a letter of offer by using the method of problem based learning in class X SMAN 1 Majalaya .

Formulation of the problem that the authors ask is : (a) Whether the author is able to plan , implement and assess learning negotiating text produced by a letter of offer by using problem-based learning in students ?; (b) Is the class X students were able to carry out learning the negotiating text produced by a letter of offer by using problem based learning ?; (c) Effective methods of problem based learning methods used in producing learning negotiating text by the offer letter in class X ?.

The hypothesis that the writer formulated as follows: (a) The author is able to plan, implement and assess learning negotiating text produced by a letter of offer by using the method of problem-based learning in class X; (b) Grade X is able to carry out learning the negotiating text produced by a letter of offer by using the method of problem based learning; (c) Methods of problem based learning effectively used in learning the negotiating text produced by the offer letter in Class X.

The results of his research as follows.

1. The author is able to plan, implement and assess learning negotiating text produced by a letter of offer by using the method of problem based learning in class X. This is evident from the results of the learning activity of 3.75.

2. Class X capable of producing negotiating text is based on the offer letter. This is evidenced by the average value of 50.6 pretest and posttest score average is 76.6. Increased by 26.

3. The method of problem based learning effectively used in learning the negotiating text produced by the offer letter in class X. This is proved by the results of statistical tests $t_{count} > t_{table}$, namely 8.76> 2.04 in the 95% confidence level with a significant level of 5% and 29 degrees of freedom.

Based on these facts, the authors conclude that all the hypotheses that the writer formulated in this study may be accepted.

Keywords: Production, Negotiating Text, Problem Based Learning method.